PCA: WHO WE ARE

Premium Cigar Association 513 Capitol Court NE Washington, DC 20002 202-621-8064 | www.cigaraction.org



WHAT IS THE PREMIUM CIGAR ASSOCIATION (PCA)?

Founded in 1933, PCA is a not-for-profit trade association representing premium retail tobacconists and their suppliers. Representing over 3,000 retail stores across the United States and more than 350 manufacturers, distributors and service providers, PCA is the ultimate authority on the premium cigar industry. PCA's mission is to protect the premium cigar and pipe tobacco industry through innovation, education, advocacy, market research, and the facilitation of relationships.

WHAT IS A PREMIUM CIGAR?

Premium cigars are the handcrafted, artisanal tobacco leaf product on the market. Unlike other products, a premium cigar takes 3–5 years to hit the market, and is only comprised of three ingredients; 100% natural whole tobacco leaf, water and natural vegetable gum—no flavorings or other additives that are found in other tobacco products. That is why premium cigars represent .01% of the entire tobacco product market. Data from the NIH & FDA show that unlike other tobacco products, premium cigars are a luxury item, not a nicotine delivery device.

WHO DOES PCA REPRESENT?

PCA represents small business mom & pop shops that for decades have made up the backbone of mainstreet America. Premium cigar retailers, also known as tobacconists, are located in all 50 states. Many of PCA members' businesses are family-owned small businesses, spanning several generations that employ an average of 6–7 members of the local community. PCA member retailers are specialty brick and mortar store fronts and lounges where people from all walks of life come together in a shared passion.

PCA MEMBER FAST FACTS

75% single owner stores

100%

100% age restricted businesses

80% of all sales are premium cigars

For more information, please contact

Joshua Habursky, Director of Federal Government Affairs | Email: joshua@premiumcigars.org | Phone: 202-849-6045 Tori Ellington, Program Manager—Government Affairs | Email: tori@premiumcigars.org | Phone: 301-518-4702